



ANNUAL REPORT

2024-2025

FINANCIAL AND CONSUMER AFFAIRS
AUTHORITY OF SASKATCHEWAN



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LETTERS OF TRANSMITTAL



Office of the Lieutenant Governor of
Saskatchewan

As the Minister responsible for the
Financial and Consumer Affairs Authority of
Saskatchewan, I respectfully submit the annual
report for the year ending
March 31, 2025.

A handwritten signature in black ink, appearing to read 'Tim McLeod'.

Honourable Tim McLeod, K.C.
Minister of Justice and Attorney General



Honourable Tim McLeod
Minister of Justice and Attorney General

Dear Minister:

I have the honour of submitting for your
consideration the annual report of the Financial
and Consumer Affairs Authority of Saskatchewan
for the year ending March 31, 2025.

A handwritten signature in black ink, appearing to read 'Roger Sobotkiewicz'.

Roger Sobotkiewicz, K.C.
Chair
Financial and Consumer Affairs Authority

MESSAGE FROM THE CHAIR

This year has been marked by significant growth and achievements for the FCAA. It was the first year of the FCAA's 2024-2027 Strategic Plan, which includes six new strategic priorities, all designed to position the FCAA to respond to the looming challenges in the marketplace and be the best regulator it can be. With seventeen strategic initiatives, the new plan reflects our organization's strong commitment to protect and serve the people of Saskatchewan.

In addition to the external facing accomplishments highlighted throughout this report, a key focus in the 2024–25 fiscal year was enhancing our internal operations to drive greater efficiency and effectiveness across the organization. This included the creation of a new Strategy and Planning Branch to more deeply entrench strategic, forward-looking decision-making in all aspects of our operations. This team will reshape how we do our work as it leads the organization's evolution toward being a more agile, proactive and smarter regulator.

That evolution is already well underway, propelled by several key projects undertaken in 2024-25. We enhanced our Enterprise Risk Management framework, expanding our focus on aspects where more robustness was needed, while eliminating or streamlining other aspects that provided limited value. The revised ERM framework enables us to better anticipate and mitigate risks, and aligns our practices with today's fast-changing environment. The FCAA also

began implementing a project management framework, further embedding diligence and deliberateness in our culture and how we work. The new framework and tools are already adding value by improving consistency, clarity, and transparency in how we plan and execute projects. Another important project kickstarted in the past year was aimed at improving how we utilize data. We identified and developed key data use cases that will improve decision-making in terms of both regulatory policy and internal resourcing. While the number of data use cases identified is limited at this point, it is the start of our journey to being a true data-driven regulator.

Our internal reflection on how we work also highlighted ways to improve how we engage with our stakeholders. In the spring of 2025, we launched a targeted advertising campaign aimed at raising awareness about pig butchering scams. This campaign marked a shift in the FCAA's advertising strategy, focusing on broader reach and deeper engagement across Saskatchewan. To maximize impact, the campaign included a mix of digital and static platforms, allowing the FCAA to effectively reach diverse audiences across the province. The campaign achieved high levels of engagement on all media platforms. Numerous news outlets featured stories on the campaign, which reinforced the message and public awareness of these types of scams.

To foster stronger relationships and support early success, Consumer Protection Division enforcement staff began a pilot project to proactively reach out to newly licensed vehicle dealers with key regulatory information, helpful templates, and an open invitation for questions. This early engagement fosters trust, encourages compliance, and creates opportunities for ongoing education and support.

Our Securities Division invited local capital market participants to round table sessions last year to discuss potential improvements to existing capital raising exemptions and the need for new exemptions. This proactive engagement provided us with 'on the ground' insight that will guide our future work on exemptions to improve capital raising effectiveness for our local issuers. The key take-aways from these round table discussions are summarized in our 2024 Saskatchewan Capital Market Consultation Report, which can be found on our website.

Our internal enhancements completed last year also included new and improved enforcement powers to bolster our enforcement toolkit. We worked with the Ministry of Justice to complete amendments to The Securities Act, 1988, increasing the maximum administrative penalty for violations to \$1 million and granting additional power to the FCAA to order social media platforms to take down information that does not comply with securities legislation. These new enforcement powers will allow us to better protect investors and uphold market integrity.

Going forward, the FCAA will continue to look for ways to improve how it functions and enhance effectiveness, as all regulators must do during this time of unprecedented industry innovation. Looking ahead to the coming year, we will be advancing our digital transformation by automating functions within our Registration and Licensing System (RLS), starting with the review of annual filings for licensees in certain sectors. This upgrade will speed up approvals and free up FCAA staff time to focus on other important regulatory work. We will also be integrating an automated risk assessment function into RLS, to better target higher risk sectors and entities when planning our compliance work for the year.

Change is always hard, particularly when it is frequent and fast. I am immensely proud of the positive changes our staff were able to successfully drive forward this past year. The desire of FCAA employees to do right by the people of Saskatchewan is evident day in and day out in their work, and in their willingness to embrace new challenges. It is our dedicated staff that keep the FCAA moving forward, instilling confidence in the marketplace and delivering value to all Saskatchewanians.

I am pleased to share the FCAA's Annual Report for the fiscal year 2024-25.



Roger Sobotkiewicz

THE FCAA AT A GLANCE

OUR MISSION

The FCAA protects Saskatchewan consumers and investors and fosters fair and efficient markets by providing effective, balanced and timely marketplace regulation. The FCAA is responsible for carrying out and providing the structure for the administration and enforcement of 23 financial services and consumer protection statutes, and plays a role in the administration of three others.

The FCAA is a Treasury Board Crown corporation assigned to the Minister of Justice and Attorney General and led by a Board of Directors established under *The Financial and Consumer Affairs Authority of Saskatchewan Act*.

Regulation of financial services is essential for supporting the marketplace and the trust consumers place in these institutions. Excluding banks, the FCAA regulates or oversees most financial services in Saskatchewan.

The FCAA is dedicated to advancing the interests of consumers by ensuring fair trading conduct and minimizing opportunities for unfair, unlawful, or deceitful commercial activity.

Enforcement of consumer protection laws is critical to helping citizens acquire wealth, secure retirement, and establish trust in the market and governing institutions.

The FCAA also supports consumer education and awareness to assist consumers to protect themselves. This has been done through investor alerts and educational advertising campaigns.

OUR PILLARS

The FCAA's regulatory oversight is structured around four pillars that help build and maintain your trust in Saskatchewan's marketplace.

LICENSING AND REGISTRATION

To protect the marketplace, we license and register more than 19,000 entities and individuals in Saskatchewan across a wide variety of industries to make sure they are suitable for our marketplace.

REVIEW, AUDIT, AND COMPLIANCE

We routinely examine, inspect, and audit to ensure regulated entities are complying with the law and meeting investor and consumer obligations.

MARKET CONDUCT AND COMPLAINT HANDLING

We investigate consumer complaints to determine if rules have been violated, and if needed, work to mediate solutions for all parties or take appropriate enforcement action.

ENFORCEMENT

When violators break the rules, the FCAA holds them to account through regulatory sanctions or working with law enforcement.

OUR STRUCTURE

The FCAA is organized into five program divisions:

- Consumer Credit
- Consumer Protection
- Insurance and Real Estate
- Pensions
- Securities

These program areas are supported by the Legal Branch, Audit and Finance Branch, Strategy and Planning Branch and Corporate Services Branch. Staff are primarily located in Regina, with one employee stationed in Saskatoon.

CONSUMER CREDIT

The Consumer Credit Division is responsible for regulating trust, loan and financing corporations; loan and mortgage brokers; payday lenders; and overseeing Credit Union Deposit Guarantee Corporation's regulation of Saskatchewan credit unions and Credit Union Central of Saskatchewan. The division protects the public interest and enhances public confidence by encouraging sound and ethical business practices including:

- ensuring Saskatchewan Trust and Saskatchewan Loan corporations meet solvency and market conduct requirements;
- ensuring mortgage brokerages, brokers and associates meet all disclosure and product recommendation requirements;
- ensuring payday lenders' disclosure requirements are met, fees charged are compliant, and collection practices are consistent with the legislation;
- complaint investigations; and
- enforcement action.

CONSUMER PROTECTION

The Consumer Protection Division supports fair trading in goods and services between Saskatchewan consumers and businesses when the purchases are for personal, household, or family use. This includes:

- market regulation;
- sector-specific business and salesperson licensing;
- complaint investigation;
- education initiatives;
- inter-agency and inter-jurisdictional cooperation; and
- enforcement action.

The division also oversees the Funeral and Cremation Services Council.

INSURANCE AND REAL ESTATE

The Insurance and Real Estate Division protects insurance consumers through its regulation of insurance companies, which includes ensuring insurers comply with solvency and market conduct requirements, and by overseeing the Insurance Councils of Saskatchewan with respect to the rules insurance agents, adjusters and brokers must follow. The division also oversees the Saskatchewan Real Estate Commission with respect to the rules that real estate agents and salespersons must follow, and protects real estate purchasers and sellers by taking action to stop unlicensed real estate activity.

PENSIONS

In accordance with *The Pension Benefits Act, 1992* (the Act), the Pensions Division registers and supervises pension plans which are established for Saskatchewan workers. Many of these plans also have members who work in other provinces. In that case, the division supervises the plans on behalf of the pension regulators in other provinces, in accordance with a multilateral agreement with the other jurisdictions.

The division strives to ensure that plans comply with the minimum standards in the Act and are funded according to the rules in the Act. The division also promotes the equitable treatment of plan members and protects their pension savings from undue loss. It supervises all changes to registered pension plans, including changes to plan design, governance, plan mergers, and terminations.

The division is also responsible for *The Pooled Registered Pension Plans (Saskatchewan) Act*. Unlike plans registered under the Act, which are administered by an employer or a Board of Directors, pooled registered pension plans are administered by Canadian corporations, such as life insurance companies. The governments of Canada, Saskatchewan and most other provinces have entered into a multilateral agreement to streamline the regulation and supervision of pooled registered pension plans across the country. An administrator who is licensed by the Office of the Superintendent of Financial Institutions (Canada) to provide pooled registered pension plans is exempt from the requirement to obtain a licence in Saskatchewan.

SECURITIES

The Securities Division protects investors by regulating trading in securities and derivatives. Activities aimed at protecting investors include:

- registering individuals and companies in the investment industry;
- reviewing documents used by companies and individuals to sell their securities and derivatives to the public;
- requiring businesses to file regular financial information, send it to their security holders, and disseminate it to the market;
- reviewing companies' continuous disclosure documents, such as financial statements and press releases, to ensure they provide appropriate and timely ongoing information to serve as a basis for securities trading in the secondary market;
- exempting businesses from the requirements of the legislation, when appropriate;
- holding to account those who have not followed the provisions of *The Securities Act, 1988* or who have engaged in fraudulent and unscrupulous practices;
- participating in oversight of The Canadian Investment Regulatory Organization (CIRO) and,
- participating in policy development on a national basis.

WE RELY ON AND OVERSEE KEY PARTNERS FOR LICENSING AND REGULATION INCLUDING:

- Credit Union Deposit Guarantee Corporation (CUDGC)
- Funeral and Cremation Services Council of Saskatchewan (FCSCS)
- General Insurance Council of Saskatchewan (GICS)
- Life Insurance Council of Saskatchewan (LICS)
- Insurance Councils of Saskatchewan (ICS)
- Saskatchewan Real Estate Commission (SREC)
- Canadian Investment Regulatory Organization (CIRO)

BOARD OF DIRECTORS

Roger Sobotkiewicz, K.C.

Chair and Chief Executive Officer

Roger Sobotkiewicz was appointed Chairperson of the Authority on February 4, 2016. Prior to that, he held the position of acting Chairperson since February 1, 2015. He is also the CEO of the Authority and holds a number of statutory appointments, including:

- Superintendent of Insurance;
- Superintendent of Pensions;
- Superintendent of Financial Institutions; and
- Registrar of Credit Unions.

Mr. Sobotkiewicz acted as legal counsel for the Authority for more than a decade, during which time he led a number of significant policy initiatives. Prior to joining the Authority, he practiced law in private practice and in the Crown sector. He holds a Bachelor of Laws from the University of Manitoba.

In 2022, Mr. Sobotkiewicz was awarded the Queen Elizabeth II Platinum Jubilee Medal and was distinguished with the King's Counsel designation.

Howard Crofts

Member and Vice-Chair (Appointed December 2015)

Chair of Finance and Audit Committee

Adjudicative Committee

Howard Crofts is a Chartered Professional Accountant (FCPA, FCA) and holds a Bachelor of Administration degree from the University of Saskatchewan. He practiced public accounting for 40 years until retiring from MNP LLP where he held various leadership roles in the firm during the last 10 years of his career.

He has been involved with health-related charitable organizations as a volunteer with the Canadian Cancer Society, Chair of the Hospitals of Regina Foundation, and served on the Boards of Directors of Group Medical Services, Raven Oil Corporation, the Saskatchewan Auto Fund and SGI and its subsidiaries and as a member of the Investment Review and Pension Committees of TD Greystone Managed Investments Inc.

Mr. Crofts is also currently active serving as a member of the boards and various committees of the Saskatchewan Cancer Agency and Pro Docs Ltd.

Norm Halldorson

Member (Appointed August 2018)

Chair of the Adjudicative Committee

Finance and Audit Committee

Norm Halldorson holds a Bachelor of Commerce degree from the University of Saskatchewan, with Honours and with Distinction, and is a Chartered Professional Accountant. He has extensive private sector experience, having retired in 2008 from 40 years in public practice with KPMG, Calgary and Saskatoon, including several senior leadership positions.

He served his profession as a member of Council, chaired several of their committees, and represented them on the U of S Senate. He chaired the Saskatchewan Chamber Awards for Business Excellence and was a Founding Director for the Saskatchewan chapter of the Canadian Association of Family Enterprise. In 1995, he was awarded an FCA designation for distinguished service.

Post retirement, he served on a Corporate Board, chairing their Acquisition and Audit Committees, and served for nine years on the Board of Management of Canada Revenue Agency, and Chair of their Audit Committee.

Gordon Hamilton

Member (Appointed June 2009)

Chair of Human Resources and Governance Committee

Adjudicative Committee

Gordon Hamilton is a lawyer in private practice with the Saskatchewan law firm, McDougall Gauley LLP. He has extensive experience in human resources, labour relations and administrative law, having served on both the Saskatchewan Labour Relations Board and the Canada Industrial Relations Board. He has recently completed post-graduate studies in adjudication and arbitration law and procedure. Mr. Hamilton has previously held senior positions with Saskatchewan co-operatives and credit unions.

Tracey Bakkeli

Member (Appointed July 2021)

Adjudicative Committee

Human Resources and Governance Committee

Tracey Bakkeli possesses a unique combination of governance, business and regulatory experience.

Since founding her consulting firm in 1999, she has been a trusted business adviser to private companies, public sector entities, co-operatives, not-for-profits and regulators. Over her career, she has helped boards and senior executives design and implement strategic plans and operational improvements. She has served as a director and committee chair for Canada Deposit Insurance Corporation (CDIC), Sherwood Co-operative, SaskTel, Life Insurance Council of Saskatchewan and the Regina Economic Development Authority. Tracey holds an MBA from the Ivey Business School and a B.Admin. from the University of Regina.

She is the recipient of a Queen's Diamond Jubilee Medal and was included in Saskatchewan Business Magazine's list of women of influence. As a passionate reader, she is delighted to volunteer as an elementary school literacy tutor.

Linda Zarzeczny, K.C.

Member (Appointed June 2023)

Finance and Audit Committee

Adjudicative Committee

Linda Zarzeczny, K.C. was appointed to the Authority in June 2023. Ms. Zarzeczny has a Bachelor of Laws degree from the University of Saskatchewan. She spent time in private practice and as in-house counsel with NOVA Corporation of Alberta. Most of her career has been with the Saskatchewan Ministry of Justice, as Senior Crown Counsel and as a senior manager, where she played a lead role in advising many Ministries.

Linda also served as Deputy Superintendent and Deputy Registrar at the Saskatchewan Financial Regulatory Authority. She was Executive Director of the Civil Law Division, the first Assistant Deputy Attorney General of the Legal Services Division, and most recently the Deputy Minister of Justice and Deputy Attorney General for Saskatchewan.

Linda has been active in a variety of community and professional organizations, including the United Way, the Canadian Bar Association and Hockey Regina. She was a member of the Board of the Credit Union Deposit Guarantee Corporation and the Law Foundation of Saskatchewan and is on the Dean's Advisory Council for the College of Law. She was awarded a King's Counsel designation in 2006 and the Queen's Platinum Jubilee Medal in 2022.

COMMITTEES OF THE BOARD

The Finance and Audit Committee

Assists the Board of Directors in fulfilling its oversight responsibilities by reviewing:

- our policies and procedures for managing risk;
- our financial statements and other financial information;
- the ways we control our finances and accounting; and
- how we report on our accounting and financial reporting processes and the External Auditor's performance.

This committee also oversees our external and internal audit process and provides advice to continue improving our financial policies and practices.

The Adjudicative Committee

Periodically re-evaluates our policies and procedures for hearings and reviews before the FCAA panels and recommends improvements. This committee also helps panel members stay current on legal issues related to the FCAA's hearing process.

In addition to our board members, one retired judge, The Honourable Eugene Scheibel and former FCAA Vice Chair and former chair of the Adjudicative Committee, Peter Carton have been appointed to this committee. Both also serve as panelists at FCAA hearings.

The Human Resources and Governance Committee

Provides the Board of Directors advice on human resources and corporate governance matters. The goals of this committee are to ensure the FCAA has:

- a culture of integrity;
- systems in place to assess staff performance;
- systems in place to assess the FCAA's performance – including our Board of Directors and committees;
- appropriate corporate governance policies, practices, and procedures that are being followed;
- an employee compensation and benefit package that attracts and retains qualified staff; and,
- succession planning in place for senior management and other critical positions.

GOVERNING LEGISLATION

The Auctioneers Act and associated Regulations
The Cemeteries Act, 1999 and associated Regulations
The Charitable Fund-raising Businesses Act and associated Regulations
The Collection Agents Act and associated Regulations
The Consumer Protection and Business Practices Act and associated Regulations
The Co-operatives Act, 1996
The Cost of Credit Disclosure Act, 2002
The Credit Reporting Act and associated Regulations
The Credit Union Act, 1985 and associated Regulations
The Credit Union Act, 1998 and associated Regulations
The Credit Union Central of Saskatchewan Act, 2016 and associated Regulations
The Direct Sellers Act and associated Regulations
The Film and Video Classification Act, 2016 and associated Regulations*
The Financial and Consumer Affairs Authority of Saskatchewan Act
The Financial Planners and Financial Advisors Act and associated Regulations**
The Funeral and Cremation Services Act and associated Regulations
The Insurance Act and associated Regulations
The Mortgage Brokerages and Mortgage Administrators Act and associated Regulations
The New Generation Co-operatives Act
The Payday Loans Act and associated Regulations
The Pension Benefits Act, 1992 and associated Regulations
The Pooled Registered Pension Plans (Saskatchewan) Act, 2016 and associated Regulations
The Real Estate Act and associated Regulations
The Sale of Goods Act
The Securities Act, 1988 and associated Regulations
The Ticket Sales Act and associated Regulations
The Trust and Loan Corporations Act, 1997 and associated Regulations

*Bill No. 148, *The Film Content Information Act*, was passed by the Saskatchewan Legislative Assembly and received Royal Assent on March 19, 2024. The new Act comes into force by order of the Lieutenant Governor in Council. Once the new Act comes into force, it will repeal and replace *The Film and Video Classification Act, 2016*.

***The Financial Planners and Financial Advisors Act* was passed by the Saskatchewan Legislative Assembly and received Royal Assent on July 3, 2020, but it is not yet in force. The Regulations are still being developed.

2024-2025 ACCOMPLISHMENTS

Proactive Education for New Licensed Vehicle Dealers

The FCAA started an initiative for Consumer Protection Division enforcement staff to proactively reach out to newly licensed vehicle dealers with initial information including legislative requirements, common issues, and document templates required under the vehicle dealer regulations. This also provides the opportunity for them to ask questions to ensure they are operating in compliance. This has resulted in positive initial introductions with some dealers, along with education opportunities for dealers that require further follow-up.

Online Vehicle Dealer Advertisement Audits

The FCAA has started an initiative to proactively review online vehicle dealer advertisements to ensure compliance with the vehicle dealer regulations. As online advertisements are rarely seen during routine onsite inspections, this initiative has helped ensure that the dealer's online presence is consistent with their onsite location and in compliance with the required advertisement provisions of the vehicle dealer regulations.

Legislative Amendments to *The Securities Act, 1988*

To address investment scams, the FCAA developed legislative amendments, which came into force on February 1, 2025, to increase the maximum administrative penalty for contraventions of *The Securities Act, 1988* (the Act) to \$1 million. As an increasing number of investment scams are taking place through social media, the Act was also amended to provide additional power to the FCAA to order social media platforms to take down information that does not comply with securities legislation.

Amendments to *The Real Estate Regulations*

Effective May 30, 2024, the FCAA amended *The Real Estate Regulations* to allow sellers the option to use the delayed presentation of offers process when listing a home for sale. These amendments were in response to the increased activity in the Saskatchewan housing market, and feedback from stakeholders indicating a need to remove the time urgency created by a hot market.

The delayed presentation of offers allows a seller to set a fixed time and date when offers will be delivered to them for their review and consideration. This is intended to slow down real estate transactions in a hot market to ensure that more buyers have an opportunity to make offers on properties and sellers are able to make informed decisions. It is also intended to prevent both buyers and sellers from making snap decisions.

Saskatchewan Capital Market Consultation Report

The FCAA published the 2024 Saskatchewan Capital Market Consultation Report which summarizes the FCAA's engagement with stakeholders and identified challenges and opportunities in capital raising in Saskatchewan. The FCAA Capital Raising Consultation Project promotes the FCAA's strategic goal of establishing and supporting effective rules for Saskatchewan's marketplace.

The Capital Market Consultation report arose from stakeholder consultations held in Regina, Saskatoon, and virtually in May 2023 which provided an opportunity for the FCAA to engage with stakeholders directly. Stakeholders highlighted issues in Saskatchewan's investment culture, including limited appetite for risk and the need for better investor education.

The FCAA has implemented measures such as General Order 31-930 *Exemption to allow Exempt Market Dealer Participation in Selling Groups in Offerings of Securities under a Prospectus* (to enhance exempt market dealer participation) and has extended the ability of co-operatives to use crowdfunding through General Order 45-932 *Authorizing Co-operatives to use National Instrument 45-110 Start-Up Crowdfunding Registration and Prospectus Exemption*. These measures are intended to assist start-ups and small- and medium- sized issuers to raise capital.

Advertising Campaign on “Pig Butchering Scams”

In response to the rise in “pig butchering scams” over the past few years, the FCAA developed an advertising campaign to raise awareness of these types of scams and help people protect themselves. The campaign targeted Saskatchewan adults across the province and ran throughout March 2025 during Fraud Prevention Month.

The campaign ran on a variety of platforms which included multiple new and unique vendor options including ads in ice rinks, back of buses, post-secondary campuses and bathrooms. This allowed the campaign messaging to be delivered to people across the province including multiple small towns. The campaign received 11.9 million impressions across the province and resulted in increased traffic to the FCAA advertising campaign webpage saveguardyoursavings.ca. The campaign also earned attention from 11 news outlets that ran stories or interviews.

KEY MATTERS ADJUDICATED BY PANELS

Rochelle LaFlamme, Alisa Thompson, Epic Alliance Real Estate Inc and 1276790 Canada Inc.

The Respondents promoted and sold to investors two investment products in real estate developments throughout Saskatchewan. The investment products were named “Fund a Flip” and the “Hassle Free Landlord Program”. The Respondents also sold promissory notes to several investors.

The Respondents admitted to breaches of *The Securities Act, 1988* (Saskatchewan) (the “Act”) by engaging in the business of trading in securities or derivatives as principal or agent without being registered to do so, failing to comply with a decision of the Executive Director, failing to comply with an undertaking, failing to provide a preliminary prospectus or prospectus, and failing to perform any suitability determination for any investor. This matter was concluded via a settlement agreement which was approved by a hearing panel of the FCAA pursuant to the Act.

The Respondents consented to the following sanctions:

- prohibitions on trading, acquiring securities or derivatives for or on behalf of residents of Saskatchewan for a period of twenty years;
- barring giving advice respecting securities and derivatives for twenty years;
- bans from becoming or acting as a registrant, investment fund manager, or promoter, for twenty years;
- prohibited from holding employment with any issuer, registrant, investment fund manager in any capacity that would allow them to deal in securities or derivatives in Saskatchewan for twenty years;
- prohibitions from being a director or officer of any issuer, registrant or investment fund manager for twenty years; and
- administrative penalties of \$100,000.00 to be paid by each of Laflamme, Thompson, and Epic Alliance Real Estate Inc.

CLIENT SERVICE STANDARDS

CONSUMER CREDIT

Review an application for licensing and issue a licence or an initial comment letter within 15 business days.

INSURANCE AND REAL ESTATE

Review an application for licensing and issue a licence or an initial comment letter within 30 business days.

PENSIONS

Review an application for plan registration and approve or provide an initial comment letter within 45 business days.

SECURITIES

Review registration submission for individual registrants and approve or respond within 10 business days when the FCAA is the principal regulator.

Review long form prospectus and provide initial comments within 10 business days of the date of the preliminary receipt issued when the FCAA is the principal regulator.

Review short form prospectus and provide comments within three business days of the date of the preliminary receipt when the FCAA is the principal regulator.

CONSUMER PROTECTION

Respond to 95 per cent of inquiries (phone and email) within two business days.

Review an application for licensing and issue a licence or an initial comment letter within 15 business days.

HOW WE MEASURE SUCCESS

STAKEHOLDERS - How do stakeholders see us?

Effectiveness of the FCAA as a regulator.

OUR STAFF - How do we continue to improve, innovate, and create value?

Build employee engagement.

Provide learning and training opportunities for staff.

OPERATIONAL/INTERNAL - How do we demonstrate operational excellence?

Client service standards achieved.

FINANCIAL - How are we accountable?

Variance from operational budget is contained.

MEASURE	DATA	WHY CHOSEN	TARGET	PERFORMANCE
Effectiveness of the FCAA as a regulator	Stakeholder Survey	Stakeholder views on the effectiveness of regulation are important	75% or higher agreement	
		The FCAA's assessment criteria for approving applications and renewals are clear.		79.8%
		The FCAA clearly describes ongoing compliance requirements.		80.5%
		The FCAA's processing time for approving applications or renewals is reasonable.		85.8%
		The FCAA keeps me well informed of regulatory changes and other information I need to conduct business.		85%
Build Employee Engagement	Employee Survey (based on employee ratings of overall satisfaction)	The FCAA's most valuable resource is its staff	Achieve 80%	83.3% employee engagement*
Learning and Training Opportunities	Employee Survey and employee reporting	We want to ensure we maintain an appropriately trained workforce	80% employee participation	98% of employees
Variance from Operational Budget	2024/25 Financial Statements	Managing within authorized amounts indicates efficiency	Within 10% of Expenditure Budget	18.7% over budget**

*The Employee Engagement Survey is conducted every two years. These numbers reflect the January 2024 responses.

** Due to updated compensation for government employees that was negotiated with the union and resulted in a mid-year in-scope collective bargaining agreement settlement, out-of-scope economic adjustments and classification plan renewal adjustments.

MEASURE	DATA	WHY CHOSEN	TARGET	PERFORMANCE
Client Service Standards	Consumer Credit: Number of licensing applications reviewed	Review an application for licensing and issue a licence or an initial comment letter within 15 business days.	170	170 (100%)
	Insurance and Real Estate: Number of licensing applications reviewed	Review an application for licensing and issue a licence or an initial comment letter within 30 business days.	4	4 (100%)
	Pensions: Number of applications for plan registration	Review an application for plan registration and approve or provide an initial comment letter within 45 business days.	12	10 (83%)
	Securities: Registration submissions reviewed	Respond to individual registrant submission within 10 business days.	1,180	1,164 (98.6%)
	Long form prospectuses reviewed	Provide comments on long form prospectuses within 10 business days.	4	4 (100%)
	Short form prospectuses reviewed	Provide comments on short form prospectuses within three business days.	1	1 (100%)
	Consumer Protection: Number of inquiries	Respond to 95% of inquiries (phone and email) within two business days.	3,607	3,607 (100%)
	Number of licensing applications reviewed	Review an application for licensing and issue a licence or an initial comment letter within 15 business days.	1,914	1,914 (100%)

DIVISION STATISTICS

INSURANCE AND REAL ESTATE DIVISION

ACTIVITY	2023-2024	2024-2025
Licensing / Registrations in Force		
Life Insurers	57	57
Property and Casualty Insurers	155	154
Special Broker Endorsement	16	14
Complaints and Investigations	47	41
Enforcement Actions	0	0

CONSUMER PROTECTION DIVISION

ACTIVITY	2023-2024	2024-2025
Licences / Registrations in Force:		
Auction Sales Companies	62	61
Auctioneers	41	31
Cemeteries	499	508
Charitable Fundraising Businesses	5	5
Collection Agencies	74	74
Collection Agents	3258	3309
Credit Reporting Agencies	23	23
Direct Sellers Vendors	129	126
Direct Sellers Salespersons	51	70
Film and / or Video Exhibitor, Distributor, or Retailer	201	196
Vehicle Dealers	851	861
Complaints and Investigations	262	275
Enforcement Actions	49	50

PENSIONS DIVISION

ACTIVITY	2023-2024	2024-2025
Number of Plans Supervised	506	503
Number of Members in Plans Supervised	194,334	198,548
Complaints and Investigations	10	5
Enforcement Actions	1	0

SECURITIES DIVISION		
ACTIVITY	2023-2024	2024-2025
Registrations in Force:*		
Investment Dealers	125	127
Investment Dealer Representatives	8,858	9,423
Mutual Fund Dealers	60	57
Mutual Fund Dealer Representatives	5,539	5,793
Exempt Market Dealers	324	334
Exempt Market Dealer Representatives	2,498	2,677
Scholarship Plan Dealers	4	4
Scholarship Plan Dealer Representatives	66	55
Restricted Dealers	11	7
Restricted Dealer Representatives	15	10
Portfolio Managers	282	286
Advising Representatives	2,273	2,425
Associate Advising Representatives	420	428
Restricted Portfolio Managers	5	5
Advising Representatives	15	13
Associate Advising Representatives	2	1
Investment Fund Managers	40	42
Receipts for Prospectuses	4,613	5,141
Reporting Issuers in Saskatchewan	6,481	6,704
Complaints and Investigations	113	116
Enforcement Actions	4	2

*Some firms and individuals are registered in multiple categories.

CORPORATE SERVICES / COMMUNICATIONS

ACTIVITY	2023-2024	2024-2025
Paid Advertising Campaigns	2	1
Consumer / Investor Alerts	29	46
Facebook Reach	1,535,726	1,627,891
Facebook Impressions	4,260,246	4,305,728
X Impressions	118,956	121,670
Instagram Reach	48,397	62,493
Instagram Impressions	50,479	96,095
LinkedIn Impressions	9,320	14,200
Website Visitors	109,409	113,703

CONSUMER CREDIT DIVISION

ACTIVITY	2023-2024	2024-2025
Financing Corporations	181	182
Trust Corporations	47	46
Loan Corporations	7	6
Loan Brokers	6	6
Mortgage Brokerages	75	80
Mortgage Brokers	146	155
Mortgage Associates	385	429
Mortgage Administrators	3	3
Payday Lenders	45	46
Credit Unions	32	30
Complaints and Investigations	31	29
Enforcement Actions	3	0

THE FINANCIAL AND CONSUMER AFFAIRS AUTHORITY OF SASKATCHEWAN

Financial Statements for the year ended March 31, 2025

Management's Responsibility for the Financial Statements

The Financial and Consumer Affairs Authority of Saskatchewan

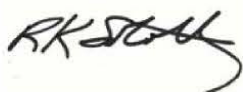
Report of Management for the Year Ended March 31, 2025

The accompanying financial statements are the responsibility of the management of the Financial and Consumer Affairs Authority of Saskatchewan. They have been prepared in accordance with Canadian public sector accounting standards, using management's best estimates and judgments where appropriate.

Management is responsible for the reliability and integrity of the financial statements, the notes to the financial statements, and other financial information contained in this report. Management is also responsible for maintaining a system of internal controls, policies, and procedures designed to provide reasonable assurance that assets are safeguarded and that accounting systems provide timely, accurate and reliable financial information.

The Authority's Board is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal controls. The financial statements have been reviewed and approved by the Board.

The Office of the Provincial Auditor has audited the Financial and Consumer Affairs Authority of Saskatchewan's financial statements in accordance with Canadian generally accepted auditing standards and its report follows.



Roger Sobotkiewicz K.C.
Chair and Chief Executive Officer
July 10, 2025



Tony Herdzik CPA, CA
Chief Financial Officer and
Executive Director, Audit and Finance Branch
July 10, 2025



PROVINCIAL AUDITOR
of Saskatchewan

INDEPENDENT AUDITOR'S REPORT

To: The Members of the Legislative Assembly of Saskatchewan

Opinion

We have audited the financial statements of the Financial and Consumer Affairs Authority of Saskatchewan, which comprise the statement of financial position as at March 31, 2025, and the statements of operations, changes in net debt, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Financial and Consumer Affairs Authority of Saskatchewan as at March 31, 2025, and the results of its operations, changes in its net debt, and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Financial and Consumer Affairs Authority of Saskatchewan in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Management is responsible for the other information. The other information comprises the information included in the Financial and Consumer Affairs Authority of Saskatchewan's Annual Report 2024/2025 but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or any knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards for Treasury Board's approval, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Financial and Consumer Affairs Authority of Saskatchewan's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Financial and Consumer Affairs Authority of Saskatchewan or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Financial and Consumer Affairs Authority of Saskatchewan's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.



PROVINCIAL AUDITOR
of Saskatchewan

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Financial and Consumer Affairs Authority of Saskatchewan's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Financial and Consumer Affairs Authority of Saskatchewan's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Financial and Consumer Affairs Authority of Saskatchewan to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control identified during the audit.

Regina, Saskatchewan
July 10, 2025

Tara Clemett, CPA, CA, CISA
Provincial Auditor
Office of the Provincial Auditor

Statement 1

The Financial and Consumer Affairs Authority of Saskatchewan
Statement of Financial Position
As at March 31

	2025	2024
Financial Assets		
Cash	\$ 2,132	\$ 2,292
Due from General Revenue Fund (Note 4)	16,598,460	16,273,867
Accounts receivable	139,176	190,658
Total financial assets	16,739,768	16,466,817
Liabilities		
Accounts payable and accrued liabilities	1,018,129	1,493,642
Dividend payable to General Revenue Fund (Note 5)	19,159,889	18,933,222
Unearned revenue (Notes 2 and 13)	11,025	10,225
Conditional receipts (Note 14)	-	25,000
Total liabilities	20,189,043	20,462,089
Net Debt (Statement 3)	(3,449,275)	(3,995,272)
Non-Financial Assets		
Tangible Capital Assets (Notes 2 and 10)	3,376,587	3,965,242
Prepaid expenses	72,688	30,030
Total Non-Financial Assets	3,449,275	3,995,272
Accumulated Surplus (Statement 2)	\$ -	\$ -

Contractual Obligations (Note 9) and Contingencies (Note 16)
(See accompanying notes to the financial statements)

APPROVED BY THE BOARD


 _____ **Chairperson**


 _____ **Chairperson, Finance and Audit Committee**

Statement 2

The Financial and Consumer Affairs Authority of Saskatchewan
Statement of Operations
for the Year Ended March 31

	Annual Budget 2025	Actual 2025	Actual 2024
	(Note 18)		
Revenue			
Revenue (Notes 2 and 12)	<u>\$ 23,587,000</u>	<u>\$ 31,042,353</u>	<u>\$ 29,878,982</u>
Expenses			
Salaries and benefits	7,133,000	8,701,574	7,444,738
Travel (Note 15)	65,000	50,781	41,599
Contract services	961,000	1,022,447	1,253,943
Communications	22,000	49,150	63,222
Rent, supplies and services	1,656,000	1,251,362	1,342,590
Minor asset purchases	10,000	1,495	25,013
Operational funding and transfers (Note 17)	160,000	217,000	186,000
Amortization (Notes 2 and 10)	-	588,655	588,655
Total expenses	<u>10,007,000</u>	<u>11,882,464</u>	<u>10,945,760</u>
Annual Surplus (Note 11)	13,580,000	19,159,889	18,933,222
Accumulated Surplus, beginning of year	-	-	-
Less:			
Dividend to General Revenue Fund (Note 5)	(13,580,000)	(19,159,889)	(18,933,222)
Accumulated Surplus, end of year (Statement 1)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

(See accompanying notes to the financial statements)

Statement 3

The Financial and Consumer Affairs Authority of Saskatchewan
Statement of Changes in Net Debt
for the Year Ended March 31

	Annual Budget 2025	Actual 2025	Actual 2024
	(Note 18)		
Annual Surplus (Statement 2)	\$ 13,580,000	\$ 19,159,889	\$ 18,933,222
Acquisition of tangible capital assets (Note 10)	-	-	(596,342)
(Increase) decrease in prepaid expenses	-	(42,658)	125,163
Amortization of tangible capital assets	-	588,655	588,655
Dividend to the General Revenue Fund (Note 5)	(13,580,000)	(19,159,889)	(18,933,222)
Decrease in net debt	<u>\$ -</u>	545,997	117,476
Net debt, beginning of year		<u>(3,995,272)</u>	<u>(4,112,748)</u>
Net debt, end of year (Statement 1)		<u><u>\$ (3,449,275)</u></u>	<u><u>\$ (3,995,272)</u></u>

(See accompanying notes to the financial statements)

Statement 4

The Financial and Consumer Affairs Authority of Saskatchewan
Statement of Cash Flows
for the Year Ended March 31

	<u>2025</u>	<u>2024</u>
Cash Flows From Operating Activities*		
Annual Surplus (Statement 2)	\$ 19,159,889	\$ 18,933,222
Items not involving cash		
Amortization of tangible capital assets	588,655	588,655
Changes in non-cash working capital		
Accounts receivable	51,482	29,919
Prepaid expenses	(42,658)	125,163
Accounts payable and accrued liabilities	(475,513)	(221,327)
Conditional receipts	(25,000)	25,000
Unearned revenue	800	(830,697)
Cash Provided by Operating Activities	<u>19,257,655</u>	<u>18,649,935</u>
Cash Flows Used in Financing Activities		
Dividend to the General Revenue Fund	(18,933,222)	(19,294,804)
Cash Flows Used in Capital Activities		
Tangible Capital Asset Additions (Note 10)	-	(596,342)
Net Increase (Decrease) in Cash	<u>324,433</u>	<u>(1,241,211)</u>
Cash and cash equivalents, beginning of year	<u>16,276,159</u>	<u>17,517,370</u>
Cash and cash equivalents, end of year	<u><u>16,600,592</u></u>	<u><u>16,276,159</u></u>
Cash and cash equivalents consists of:		
Cash	2,132	2,292
Due from General Revenue Fund	<u>16,598,460</u>	<u>16,273,867</u>
	<u><u>\$ 16,600,592</u></u>	<u><u>\$ 16,276,159</u></u>

*includes cash interest receipts of \$307,542 (2024 - \$322,004)

(See accompanying notes to the financial statements)

The Financial and Consumer Affairs Authority of Saskatchewan Notes to the Financial Statements for the Year Ended March 31, 2025

1. Authority and Purpose

The Financial and Consumer Affairs Authority of Saskatchewan (the FCAA) was established under the provisions of *The Financial and Consumer Affairs Authority of Saskatchewan Act* being Chapter F13.5 of The Statutes of Saskatchewan, proclaimed in force on October 1, 2012.

The FCAA is a Treasury Board Crown corporation within the meaning of *The Crown Corporations Act, 1993*.

The FCAA's mission is to promote confidence through innovative regulation and education for Saskatchewan's marketplace. The FCAA enhances consumer protection through licensing and registration, audit and compliance, market conduct supervision, complaint handling, and enforcement activities pursuant to various provincial statutes.

The FCAA has five regulatory operating divisions to carry out its mandate.

- Consumer Credit Division - regulates and supervises Saskatchewan credit unions; trust, loan and finance companies; loan and mortgage brokers; and payday lenders. The Division protects the public interest and enhances public confidence by encouraging sound and ethical business practices.
- Insurance and Real Estate Division - licenses all companies which transact insurance in Saskatchewan. It protects insurance policyholders through solvency regulation of provincial insurance companies and market conduct regulation of federal and provincial companies. The Division oversees the Insurance Councils of Saskatchewan with respect to rules applied to insurance agents and brokers. The Division also protects real estate buyers and sellers by overseeing the Saskatchewan Real Estate Commission regarding the rules for real estate brokers and salespersons.
- Securities Division – protects investors by regulating the sale of securities and derivatives, without undue restrictions, to ensure that those who sell securities and derivatives to investors are honest and competent; investors are provided with selling documents that contain truthful, complete, and understandable information on which to base their investment decisions; buyers and sellers have equal access to information about companies trading in the secondary markets; and those who take undue advantage of investors are held to account.
- Pensions Division – protects Saskatchewan employees' pensions. The Division establishes standards for the structure, administration, investment, and ongoing funding of plans. The Division bolsters public confidence in the pension system by identifying and managing risks and problems while allowing the market to develop to meet the retirement needs of Saskatchewan workers and employers.

- Consumer Protection Division – supports and promotes fair trading in goods and services purchased or acquired from a business for personal, household and family purposes. It strives to protect consumers and maintain a fair trading and business environment through: market regulation, sector-specific business and salesperson licensing, complaint investigations, information and education initiatives, inter-agency and inter-jurisdictional cooperation, enforcement, research, and by taking action on behalf of vulnerable consumers who have been deceived or misled. The Division also supports the administration and film classification services pursuant to *The Film and Video Classification Act 2016* and Regulations 2018 and oversees the Funeral and Cremation Services Council.

In addition, the FCAA has Legal, Corporate Services, Strategy and Planning and Audit and Finance Branches. The Legal Branch provides legal and policy support to the FCAA, other than the Securities Division, which has its own legal team. The Corporate Services Branch handles the internal administration for the FCAA. The Strategy and Planning Branch leads the FCAA's efforts in strategic and operational planning, enterprise risk management, corporate reporting, project management, information technology and cybersecurity. Its operating costs are included with the Corporate Services Branch. The Audit and Finance Branch conducts audits and reviews to support the Insurance and Real Estate, Consumer Credit and the Pensions Divisions and provides financial reporting and internal control recommendations for the FCAA.

2. Significant Accounting Policies

These financial statements are prepared in accordance with Canadian Public Sector Accounting Standards (PSAS) issued by the Public Sector Accounting Board. A statement of re-measurement gains and losses has not been presented in these financial statements, as the carrying value of all financial instruments approximates their fair value.

The following accounting principles are considered significant:

(a) Revenue Recognition

(i) Fees and Other Sources of Revenue

Fees and other revenue sources are recognized as the related performance obligation is satisfied.

Securities registration fees are, by agreement, collected and remitted to the FCAA by the Canadian Investment Regulatory Organization (CIRO). The fees remitted to the FCAA are net of CIRO's administration fees. The FCAA records the gross fees collected by CIRO and records an offsetting expense equal to CIRO's administration charge. For the year ended March 31, 2025, net administration fees charged by CIRO totalled \$106,245 (2024 - \$120,108).

(ii) Unearned Revenue

Fees received in advance by the Consumer Credit Division for licence applications for trust and loans, mortgage brokers, and payday lenders are reported as revenue in the fiscal year in which the licence is issued. Fees received in one fiscal period for licences issued in the following fiscal period are treated as unearned revenue.

(iii) Penalties and cost awards

Penalties and cost awards are recognized when the decision is issued, or settlement reached, and there is a clear demonstrated assurance of collectability. In the absence of this assurance, the revenue is recognized only when it has been received.

(b) Expenses

Expenses represent the cost of resources consumed for operations during the year. Expenses include provision for the amortization of tangible capital assets.

Transfers are recognized as expenses in the period during which the transfer is authorized, and any eligibility criteria are met.

(c) Tangible Capital Assets

Tangible capital assets are recorded at cost less accumulated amortization. The FCAA has four functional tangible capital assets. Two of the FCAA's functional tangible capital assets were for system development costs for the Registration and Licensing System (RLS) implemented by most of the FCAA's operating divisions and the Online Dispute Resolution (ODR) system implemented by the Consumer Protection Division. The other two functional tangible capital assets were for leasehold improvements and office furniture and equipment. All of the FCAA's tangible capital assets are being amortized on a straight-line basis over an estimated useful life of 10 years.

Refer also to Note 10.

(d) Measurement Uncertainty

These statements are prepared in accordance with Canadian PSAS. These statements require management to make estimates and assumptions that affect the reported amounts of assets/liabilities and disclosure of contingencies at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual amounts could differ from those estimates. Differences are reflected in the Statement of Operations in the period in which they become known.

(e) New Accounting Standards

The following new accounting standard will be coming into effect as of the date indicated below:

The Conceptual Framework for Financial Reporting in the Public Sector (effective April 1, 2026), which builds upon the previous conceptual framework to a new foundation for public sector financial reporting standard setting.

PS 1202 Financial Statement Presentation (effective April 1, 2026) establishes requirements for the presentation of information in general purpose financial statements.

The FCAA plans to adopt both standards on the effective date and has plans to analyze the impact this will have on these financial statements.

3. Financial Instruments

The FCAA's financial instruments include due from and dividend payable to the General Revenue Fund (GRF), accounts receivable, accounts payable and accrued liabilities. The carrying amount of these instruments approximates their fair value due to their short-term nature. These instruments have no material interest rate risk or credit risk.

4. Due from GRF

The FCAA's bank account is included in the GRF and accounted for separately through an accounting segregation. Interest earned on the balance attributed to the FCAA is calculated and paid into the account using the Government of Saskatchewan's 30-day borrowing rate and the FCAA's average daily bank account balance. For the year ended March 31, 2025, interest earned totalled \$251,639 (2024 - \$336,093). At March 31, 2025, accounts receivable included \$81,176 in interest receivable (2024 - \$137,079). The average 30-day borrowing rate for the year ended March 31, 2025 was 4.05% (2024 - 4.89%).

5. Dividend to GRF

The FCAA follows a Treasury Board directive to pay any surplus to the GRF as a dividend. For the year ended March 31, 2025, the FCAA has recorded a dividend payable to the GRF of \$19,159,889 (2024 - \$18,933,222).

6. Employee Future Benefits

The FCAA's employees participate in the Public Employees Pension Plan (PEPP), a multi-employer defined contribution pension plan. Pension costs of \$623,008 (2024 - \$511,945) are included in salaries and benefits and comprise the employer contributions for current service of employees during the year. The FCAA's liability for PEPP is limited to making its required contributions to the plan.

The FCAA provides sick leave benefits for employees. These benefits, if unused, accumulate, but do not vest. The FCAA has not recorded an accrued sick leave benefit obligation, as it has been determined to be immaterial.

7. Related Party Transactions

Included in these financial statements are transactions with various Saskatchewan Crown corporations, ministries, agencies, boards, and commissions related to the FCAA by virtue of common control or shared control by the government (collectively referred to as "related parties"). Related parties also include key management personnel and close family members and entities controlled by, or under shared control of, a member of key management personnel or a close family member of that individual and Board Members.

The significant related party transactions incurred by the FCAA and reflected in these financial statements were paid to the Ministry of SaskBuilds and Procurement for information technology equipment and support, and other administrative support services, totaling \$623,193 (2024 - \$647,086). Included in accounts payable and accrued liabilities is \$25,955 (2024 - \$31,764) owing to the Ministry of SaskBuilds and Procurement. These transactions were recorded at mutually agreed upon rates and settled at normal trade terms.

These financial statements reflect the salary costs of the FCAA's employees and include the costs of employee benefits, including pension costs (Refer to Note 6), incurred for the FCAA by the Province of Saskatchewan relating to those employees. The FCAA reimburses the Ministry of Finance for these employee benefit costs. For the year ended March 31, 2025, employee benefit costs totalled \$1,360,658 (2024 - \$1,111,648). Included in accounts payable and accrued liabilities is \$466,826 (2024 - \$327,367) owing to the Ministry of Finance.

Included in accounts payable and accrued liabilities is \$15,773 (2024 - \$16,958) owing to the Saskatchewan Workers Compensation Board.

These financial statements do not reflect the costs incurred by a number of related parties on behalf of the FCAA. During the period ended March 31, 2025, the FCAA received substantial administrative services from the Ministry of Finance without charge. In addition, the FCAA, by agreement, received substantial services from the Public Service Commission relating to human resource management and payroll processing without charge.

Other transactions and amounts due to and from related parties are described separately in the financial statements and notes.

8. The FCAA's Key Management and Governance Personnel Compensation

Key management of the FCAA include the Chair and CEO, and the nine division/branch executive directors and other management personnel. Compensation paid to key management personnel is shown below.

Members of the Board of Directors are responsible for the management of the affairs and business of the FCAA, through oversight, ensuring that management fulfills its responsibilities. Board and Panel Members are compensated through hearing and meeting per diems and annual retainers.

	<u>2025</u>	<u>2024</u>
Salaries and short term employee benefits	\$2,154,883	\$1,885,150
Post employment benefits (PEPP)	169,576	148,260
Board and Panel Member per diems	20,425	45,914
Board and Panel Member retainers	<u>92,267</u>	<u>94,600</u>
	<u>\$2,437,151</u>	<u>\$2,173,924</u>

Included in accounts payable and accrued liabilities is \$5,492 (2024 - \$17,679) owing to Board Members.

Board and Panel Member per diems by nature are variable based on the number of hearings and committee meetings taking place per fiscal year.

9. Contractual Obligations

On June 23, 2022, the FCAA entered into a ten-year contractual obligation for its premises. The term of the new Lease Agreement commenced on April 1, 2023. Base rent under the Lease Agreement is \$15,072 per month. Terms for additional rent in the form of taxes and operating costs are currently \$28,695 per month and are adjusted annually. The Lease Agreement provided for leasehold improvements, with costs to be paid by the Landlord up to a certain threshold and then the FCAA repaying any excess costs. The Lease Agreement also provides for a certain number of parking spaces. The future minimum lease payments are estimated as follows:

2025/26	\$525,201
2026/27	525,201
2027/28	535,249
2028/29	565,392
2029/30	565,392
2030 to 2032	1,554,829

10. Tangible Capital Assets

	<u>2025</u>			<u>2024</u>	
	<u>Office Furniture and Equipment</u>	<u>System Development Costs</u>	<u>Leasehold Improvements</u>	<u>Totals</u>	<u>Totals</u>
Opening Cost	\$ 68,386	\$ 5,290,203	\$ 527,956	\$5,886,545	\$5,290,203
Additions During the Year	-	-	-	-	596,342
Closing Cost	68,386	5,290,203	527,956	5,886,545	5,886,545
Opening Accumulated Amortization	(6,839)	(1,861,668)	(52,796)	(1,921,303)	(1,332,648)
Annual Amortization	(6,839)	(529,020)	(52,796)	(588,655)	(588,655)
Closing Accumulated Amortization	(13,678)	(2,390,688)	(105,592)	(2,509,958)	(1,921,303)
Net Book Value Tangible Capital Assets	<u>\$ 54,708</u>	<u>\$ 2,899,515</u>	<u>\$ 422,364</u>	<u>\$3,376,587</u>	<u>\$3,965,242</u>

Refer also to Note 2.

11. Segmented Disclosure

The following schedules provide the FCAA's relevant segmented disclosure by division:

<u>2025</u>			
<u>Division</u>	<u>Revenues</u>	<u>Expenses</u>	<u>Surplus/(Deficit)</u>
Securities Division	\$21,873,527	\$3,117,713	\$18,755,814
Insurance & Real Estate Division	4,350,244	766,967	3,583,277
Consumer Credit Division	2,422,460	692,626	1,729,834
Pensions Division	1,042,340	811,236	231,104
Consumer Protection Division	1,091,535	1,622,410	(530,875)
Corporate Services Branch	262,247	2,916,211	(2,653,964)
Legal Branch	-	1,305,280	(1,305,280)
Audit and Finance Branch	-	650,021	(650,021)
Total	<u>\$31,042,353</u>	<u>\$11,882,464</u>	<u>\$19,159,889</u>

<u>2024</u>			
<u>Division</u>	<u>Revenues</u>	<u>Expenses</u>	<u>Surplus/(Deficit)</u>
Securities Division	\$20,992,917	\$2,734,965	\$18,257,952
Insurance & Real Estate Division	3,377,713	667,294	2,710,419
Consumer Credit Division	2,347,400	576,192	1,771,208
Pensions Division	1,038,875	712,100	326,775
Consumer Protection Division	1,785,931	1,706,465	79,466
Corporate Services Branch	336,146	2,863,847	(2,527,701)
Legal Branch	-	1,114,988	(1,114,988)
Audit and Finance Branch	-	569,909	(569,909)
Total	<u>\$29,878,982</u>	<u>\$10,945,760</u>	<u>\$18,933,222</u>

Expenses incurred by the Legal, Corporate Services, Strategy and Planning and Audit and Finance Branches are to support the other operating divisions within the FCAA.

Expenses relating to the operations of the FCAA incurred by certain related parties are not reflected in these financial statements. Refer to Note 7 for additional details.

12. Revenue by category within each division

Sources of revenue by division are as follows:

	<u>2025</u>	<u>2024</u>
Securities Division		
• Prospectus Fees	\$11,372,178	\$10,856,466
• Registration Fees	7,527,622	7,421,724
• Continuous Disclosure Filing Fees	2,698,000	2,450,100
• Exemption Fees	276,200	260,875
• Administrative Penalties/Costs of Investigations	1,300	1,100
• Other	<u>(1,773)</u>	<u>2,652</u>
Total	<u>21,873,527</u>	<u>20,992,917</u>

	<u>2025</u>	<u>2024</u>
Insurance and Real Estate Division		
• Unlicensed Insurance Fees	3,243,107	2,300,948
• Insurance Company Licences/Other	1,079,137	1,048,765
• Saskatchewan Real Estate Commission Fees	<u>28,000</u>	<u>28,000</u>
Total	<u>4,350,244</u>	<u>3,377,713</u>
Consumer Credit Division		
• Trust and Loan Licence Fees	1,673,435	1,626,625
• Credit Union Deposit Guarantee Corporation Fees	300,000	300,000
• Mortgage Broker Licence Fees	316,950	285,750
• Payday Loan Licence Fees	132,000	135,000
• Other	<u>75</u>	<u>25</u>
Total	<u>2,422,460</u>	<u>2,347,400</u>
Pensions Division		
• Pension Plan Registration, Annual Fees, and Other	<u>1,042,340</u>	<u>1,038,875</u>
Consumer Protection Division		
• Motor Dealer Fees	528,000	505,800
• Collection Agents Fees	342,000	1,042,920
• Direct Seller Fees	74,800	71,225
• Funeral and Cremation Services Council Fees	24,000	24,000
• Other	<u>122,735</u>	<u>141,986</u>
Total	<u>1,091,535</u>	<u>1,785,931</u>
Corporate Services Branch		
• Interest from GRF and Other	<u>262,247</u>	<u>336,146</u>
Total Revenue	<u>\$31,042,353</u>	<u>\$29,878,982</u>

13. Unearned Revenue

	<u>2025</u>	<u>2024</u>
Consumer Credit Licence Application Fees	<u>\$11,025</u>	<u>\$10,225</u>
Total	<u>\$11,025</u>	<u>\$10,225</u>

14. Conditional Receipts

A security bond that was held in trust by the Consumer Protection Division in the prior year was paid out in 2024/25.

15. Travel

The FCAA is an active member of several financial regulatory organizations that are comprised of similar provincial and territorial regulators from across Canada. The FCAA's staff meet with their provincial counterparts through these organizations on a regular basis. Out-of-province travel is required for staff to attend these meetings and for other regulatory matters. Staff is also required to travel within the province in carrying out their regulatory responsibilities. The FCAA follows the Government of Saskatchewan's policies and procedures relating to travel. Out-of-province travel is subject to prior review and approval. A delegated signing authority, approved by the Board of Directors, is in place to ensure that staff travel expenditures are subject to review and approval at the appropriate levels.

16. Contingencies

The FCAA, along with others, is a defendant to claims brought against it as a result of its operations. The FCAA believes that these claims are without merit. If the court finds that the FCAA is liable on the claims, any settlement to the plaintiffs would be accounted for by the FCAA as a charge against operations in the period in which settlements are made.

17. Operational Funding of Cemeteries and Transfers

The FCAA provides ongoing operational funding to cemeteries under administration to meet their financial obligations. Also, the Consumer Protection Division provides a transfer to permit a consumer protection organization to meet its financial obligations.

By appointment under Section 74 of *The Cemeteries Act, 1999*, the FCAA administers three cemeteries located in Estevan, Weyburn, and Moosomin. Being under administration, the operation of these cemeteries is independent of the operations of the FCAA. As such, the operating results of the cemeteries are not included in the operating results of the FCAA.

Operational funding and transfers provided are as follows:

	<u>2025</u>	<u>2024</u>
Green Acres Memorial Gardens Ltd.	\$92,000	\$82,000
Souris Valley Memorial Gardens Ltd.	50,000	33,000
Sunset Memorial Gardens (1970) Ltd.	<u>50,000</u>	<u>46,000</u>
	192,000	161,000
Consumer Association of Saskatchewan Inc.	<u>25,000</u>	<u>25,000</u>
Total	<u>\$217,000</u>	<u>\$186,000</u>

18. Budget

The annual budget for the FCAA for the year ended March 31, 2025 was approved by Treasury Board and the FCAA's Board of Directors.



Annual Report

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