## Appendix 2 Fund Facts for segregated funds



# **FUND FACTS**

## Choice<sup>®</sup> Insurance Contract XYZ Canadian Equity Fund (Combined Guarantee) June 30, 2006

Quick facts			
Date fund created:January 1, 1996Total value on June 30, 2006:\$1 billionPortfolio manager:Capital Asset Management Ltd		Annual expenses, as a % of the fund's total value:	3.10% 2.25%
		Made up of:	
		Fund expenses (also called the MER)	
Distributions:	Annually, on December 15	Insurance costs 0.8	
and from any industry. The chai	ompanies. They can be of any size rts below give you a snapshot of 30, 2006. The fund's investments <b>0, 2006)</b> Company	Investment mix (June 30, 2006) Industry Financial services Energy Industrial goods Business services Telecommunication Hardware Healthcare services Consumer services Media Consumer goods	34.0% 26.6% 16.5% 6.4% 5.9% 3.7% 2.3% 2.1% 1.9% 0.6%

#### How has the fund performed?

This section tells you how the fund has performed over the past 10 years. Returns are after the annual expenses have been deducted. These expenses reduce the returns you get on your investment.

It's important to note that this doesn't tell you how the fund will perform in the future.

#### Average return

A person who invested \$1,000 in the fund 10 years ago now has \$2,482. This works out to an average of 9.3% a year.

#### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 years. There were three years when people who held this fund lost some of the money they had at the start of the year.



#### How risky is it?

When you invest in a fund, the value of your investment can go down as well as up. This fund has moderate risk.

Very low	Low	Low to	Moderate	Moderate	High
		moderate		to high	

#### Are there any guarantees?

The contract comes with guarantees that protect your investment if the markets go down. You pay annual insurance costs to get these guarantees. For more details, ask your adviser or see the insurance contract *Key Facts* sheet.

#### Who is this fund for?

#### Investors who:

- are looking for a long-term investment
- want to invest in a broad range of Canadian companies
- can handle the ups and downs of the stock market.
- Don't buy this fund if you need a steady source of
- income from your investment.

## **FUND FACTS**

### Choice<sup>®</sup> Insurance Contract XYZ Canadian Equity Fund (Combined Guarantee) cont'd

#### How much does it cost to buy?

You may have to pay a sales charge. The table below outlines your options. Ask your adviser to explain the pros and cons of each option. Your adviser can also tell you about other sales charge options available on similar funds.

Your sales charge options (✓ Choose one )	What you pay			What else you should know	
	(In per cent %)		(In dollars \$)		
Initial sales charge	0 to 4% when you	buy	0 to \$40 on every \$1,000 you buy	<ul> <li>You and your adviser negotiate the rate.</li> <li>The initial sales charge is deducted from the amount you buy. That means less of your money is invested in the fund.</li> <li>Ask your adviser to tell you the sales charge on the amount you're buying.</li> </ul>	
Deferred sales charge	If you sell within:		0 to \$60 on every	• This is a set schedule.	
	1 year of buying	6.0%	\$1,000 you sell	The deferred sales charge is deducted	
	2 years of buying	5.0%		from the amount you sell. That means you get less of your money back.	
	3 years of buying	4.0%		get tess of your money back.	
	4 years of buying	3.0%			
	5 years of buying	2.0%			
	6 years of buying	1.0%			
	After 6 years	none			

#### How does my adviser get paid?

- Your adviser gets a commission when you buy the fund, unless they choose to waive it.
- Your adviser also gets an ongoing commission for as long as you hold the fund. This is called a "trailing commission".
- The commission rates depend on the sales charge option you choose. Your adviser can tell you the commission rates for this fund, and how they compare with similar funds.
- XYZ Mutual Funds pays the commissions to the company your adviser works for. The company pays your adviser some or all of these commissions.
- The commissions are part of the fund's annual expenses.

#### What if I change my mind?

- You can cancel your purchase by notifying your adviser in writing within two business days after you buy.
- You'll get back the amount you invested or less if the value of the fund has gone down.
- You'll also get back any sales charges you paid.

### For more information

For more information about this fund, speak to your adviser or contact:

Giant Financial 10010–101 St. NW Edmonton AB T5J 3G8

Phone: (780) 555-1212 Toll-free: 1-800-GIANTFI E-mail: Choice@giantfin.com Website: www.giantfin.com

For more information about your insurance contract, speak to your adviser or see the insurance contract *Key Facts* sheet.



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